

Symantec Encryption Solutions Cheat Sheet



Elevator Pitch:

Symantec Encryption options can cover information at rest, in motion and in use through the use of best in breed, industry standard encryption technologies. Through a central management system the encryption offerings can be simply deployed and managed.



Features	Benefits
Fully end to end email encryption with desktop email encryption	Ensures privacy of an email at all stages of transmission
Gateway level, policy driven email encryption	Automated email encryption based on defined triggers. Using key, not found options secure messages can be sent to non-encryption users
Centralised management	Centralised key and policy management allows simplified deployment and overall management ensuring that controls are set confidently and securely
Allows for near transparent drive encryption with the only impact being the preboot environment	Minimal end user impact through the use of single-sign on to the desktop following the preboot environment
PGP has been built strong	High performance, optimised encryption engine built to FIPS 140-2, DIPCOG and CC EAL4+ levels.
Windows 10 support	Futureproof security for future OS refreshers

Cross/Up Sell Opportunities:

- Symantec Data Loss Prevention
- Symantec Messaging Gateway
- Symantec Control Compliance Suite

Competition:

- Microsoft Bitlocker: Not security focused as a vendor
- BitLocker requires 3rd party management solution to be effective
- McAfee: No device control functionality
- No comparable behavioural technology
- Reputation system only offers web URL reputation not file/app reputation

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